



Last Mile Care
Job description

About LMC: Last Mile Care (LMC) is an early-stage startup working in the primary healthcare sector to provide accessible and affordable healthcare to all that started in 2019. We are currently setting up our flagship assisted telemedicine centers - 1Care Clinics - which are easily accessible points of contact to provide professional teleconsultation & referral services, affordable medicines, and diagnostic services. These clinics also provide health financing & insurance products to increase health coverage and reduce out-of-pocket expenditure.

Please Visit: <https://lastmilecare.in/>

YouTube: <https://www.youtube.com/@1careclinics709/about>

Job title: Partnership Manager

Location: Noida/Lucknow

Requirements -

Experience: 3-4 years

Qualification: BBA/MBA in Healthcare Management

MBA preferred

Key roles & expectations:

- Coordinating with various stakeholders
- Maintain and grow partnerships with hospitals
- Identifying and onboarding various healthcare institutions

- High analytical and problem-solving skills
- Good negotiation skills
- Developing MoUs & LoIs
- Strategy development
- Evaluation of new business opportunities
- High EQ and good networking skills
- Prepare documents and information for requests for proposals

CTC: *As per experience and industry standards*

Kindly share CVs to anupam@lastmilecare.in | pooja@lastmilecare.in | info@lastmilecare.in